



September 11<sup>th</sup> 2023



Town of Woodstock Highway

3218 Rt. 212

Bearsville, NY 12409

Attn: Scott / Heather

Subject: Fueling System Upgrade Proposal – Revised Proposal less tanks (reusing the existing)

Please find the requested proposal outlined below for the upgrading of the fueling equipment (dispensers & fuel management system) at the landfill and salt barn.

**Fuel Management System – Syn-Tech, Fuel-Master Source well Contract # 092920-SYS**

**Option #1 Replacement Heads with new software**

2 each Upgrade- Legacy HW, LRU, AIM2 # LGUPGRAD-LRU-AIM-AIM2 list \$ 3,180.00 ea. Less 10% \$2,862.00 \$ 5,724.00

2 each Upgrade – Legacy HW, Firmware only #LGUPGRD-FW1 List\$ 275.00 less \$ 247.50 ea. \$ 495.00

1 each Shipping – equipment \$ 100.00 each \$ 200.00

**Options #2 Upgrade - New Fuel-Master Cloud Based Reporting**

2 each Fuel-Master FMLIVE, Cloud Based software -Cellular # UPG4715 list \$ 6,987 10% \$ 6,288.30 ea. \$12,576.60

2 each Fuel-Master Advanced Surge Protection kit –Upgrade FMU's #144F0250 \$ 767.00 ea. 10% \$ 690.30 ea. \$1,380.60

1 each Annual Subscription Price for FMLIVE Services -Cellular Enabled Equipment 1 year 2 units \$ 5,280.00 yearly

1 each FMLIVE Setup & Activation # CLOUDBA/2 \$ 700.00

1 each FMLIVE Project Management # PMLIVEBA/2+BI+CELL \$ 733.50

1 each FMLIVE Database Construction and/or Conversion # FMLIVE-IMPORT \$ 2,350.00

**Connecticut Office**  
64 Barnabas Road, Unit 5  
Newtown, CT 06470  
Tel: 860.210.1427

**Corporate Office**  
63 Orange Avenue  
Walden, NY 12586  
Tel: 845.778.5110 Fax: 845.778.4110  
[www.apecco.biz](http://www.apecco.biz)

**New Jersey Office**  
411 Hackensack Avenue, Suite 200  
Hackensack, NJ 07601  
Tel: 973.750.0530



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**Gasboy/Gilbarco Dispenser Upgrade- Gilbarco/Gasboy/Veeder Root Source-well Contract # 092920-GVR**

2 each Gasboy Model # 9853K-FPP-QS single product suction pumps with electronic pulse output & totalizers

List Price \$ 7,277.00 each 10% Source-well discount \$ 6,549.30 ea. \$ 13,098.60

Shipping – Pumps from Gasboy to APECCO \$ \$225.00 each \$ 450.00

**Labor to for upgrade of the Fuel-Master System (2 locations)**

- Supply service techs to replace the existing Fuel Master head and install the new FM-Live head on the existing pedestal. Make the required connections and program as needed. Start-up systems a complete start up with Fuel-Master \$ 2,450.00

**Dispenser removal and installation at the Landfill & Salt Shed (2 locations)**

Labor w/utility trucks required to remove and dispose of one existing fuel dispenser. Installation of the proposed new AST Dispenser on the existing tank when painting has been completed.

- Complete a lock out tag out of the electrical on the diesel pump.
- Remove and dispose of the existing Fire Suppression System – Make all electric safe and properly dispose of the equipment
- Install the correct tank identification and decals per NYS DEC/EPA requirements. Paint the spill box covers per EPA/API requirements for diesel.
- Supply an electrical crew to modify the existing electric to the tank pad for the new supplied pump. Make the required connections per code.
- Install the new pump on the existing dispenser sump w/suction line with existing suction stub and solenoid anti-siphon valve.
- Supply a service tech to flush line and prime when completed.

Removal and installation of the new dispenser on the existing tank - Price \$ 8,250.00 (includes piping crew & electrical for replacement for dispenser and removal and disposal of the fire suppression system (making electrical safe, removing power for system

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- Supply a vacuum truck with operator to remove tank bottoms from multiple ports from top of tanks to clean bottoms of debris and sludge. Includes -Vacuum truck with operator for two locations and liquid waste disposal of tank bottom waste / liquids. Removal of the bottom 6 inches

Vacuum Truck w/operator 1 day – PW Wage rate \$ 1200.00

Liquid Waste Disposal – liquid tank bottom waste \$1.50 per gallon

Thank you for the opportunity to offer this proposal. To confirm this work, please sign the acceptance line below and return a copy to our office with your purchase order and deposit. If you should have any questions or concerns, please feel free to call my cell phone (845) 742-7920.

Regards,

Jim Dollaway

VP

Acceptance Signature: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_



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